

GWINNETT COUNTY DEPARTMENT OF FINANCIAL SERVICES PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935 0: 770.822.8720 | F: 770.822.8735 GwinnettCounty.com

December 10, 2024

AWARD NOTICE RP054-24 Provision of a Comprehensive Senior Assessment and Five-Year Plan

Pursuant to the proposals received on October 31, 2024 for RP054-24, Provision of a Comprehensive Senior Assessment and Five-Year Plan, the proposal has been awarded to Health Management Associates, Inc. in the amount of \$530,000.00. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

Jake Scarpone Purchasing Associate II

Jake Scarpone

JS/km

Enclosure

SCORE TABULATION Page 1 of 1

RP054-24
Provision of a Comprehensive Senior Assessment and Five-Year Plan
Department of Community Services

Department of Community Services			Bartons Management and Consulting, LLC (OC)	Health Management Associates, Inc. (OS)	JA+E Veterans Staffing, LLC (L)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
Phase 1					
1	Firm Experience	20	1.67	16.67	1.17
	Key Personnel	15	4.17	13.67	1.17
3	Understanding and Approach	20	6.83	18.83	4.50
4	Outreach and Engagement Strategy	10	1.33	9.17	4.33
5	Service and Plan Development	20	0.67	17.67	5.00
6	References	5	3.00	2.50	2.00
	SUB-TOTAL	90	17.67	78.51	18.17
Phase 2					
7	Cost Proposal	10		10.00	
	TOTAL	100	17.67	88.51	18.17

Recommended Vendor:

Health Management Associates, Inc.

Attn: Kelly Johnson

2501 Woodlake Circle, Suite 100

Okemos, MI 48864 Phone: 517-482-9236

proposals@healthmanagement.com

COST TABULATION Page 1 of 1

RP054-24
Provision of a Comprehensive Senior Assessment and Five-Year Plan
Department of Community Services

		Health Management Associates, Inc. Original Cost Proposal (OS)	Health Management Associates, Inc. BAFO (OS)
ITEM #	DESCRIPTION	TOTAL PRICE	TOTAL PRICE
1	TASK 1 - DATA COLLECTION	\$90,500.00	\$79,000.00
2	TASK 2 - ASSESSMENT OF SENIOR SERVICES SYSTEMS	\$232,500.00	\$210,500.00
3	TASK 3 - ASSESSMENT OF OPPORTUNITIES	\$134,360.00	\$134,500.00
4	TASK 4 - PREPARE PROJECT DELIVERABLES	\$110,000.00	\$106,000.00
	TOTAL	\$567,360.00	\$530,000.00